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FOR IMMEDIATE RELEASE

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Fort Dearborn Life Insurance Company® Announces Additions and Promotions to Retirement and Individual Products Division

(CHICAGO) – November 6, 2007 – Fort Dearborn Life Insurance Company is pleased to announce a realignment within its Retirement and Individual Products division that includes two additions to staff and two promotions.

“These changes reflect the growth and ongoing development of Fort Dearborn’s annuity business,” said Ken DiFrancesca, vice president, retirement and individual products. “With the new players coming on board and the realignment of current personnel, we will be able to more effectively meet the needs of our clients.”

David Burghard joins the organization as national marketing director. Burghard will be responsible for creating the division’s marketing strategy as well as managing the internal sales team.

“Fort Dearborn Life is a growing company, but I think we’ve only tapped into the potential,” said Burghard. “I’m excited to join the team and contribute to its growth.”

Previously, Burghard was with Mesirow Financial where he worked on the development and growth of Mesirow's consulting platform business. He has also worked at Prudential, Pacific Life and Scudder Investments.



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Kevin Hallock joins the annuity team as senior marketing representative. Previously, Hallock served as director of administration at CJA and Associates, a Chicago-based actuarial consulting firm. He also worked at Cova Financial Services (now MetLife Investors) on the internal sales desk as marketing coordinator.

Hallock replaces **Tim Wozniak** who will be moving to an external position as a field marketing representative supporting our Midwest distributors.

Pam Jacobs, who previously worked on the development of Fort Dearborn's annuity distribution, takes on the role of director of asset retention. Jacobs will continue to serve as liaison between Fort Dearborn and its distribution partners supporting, managing and developing conservation programs.

With more than 35 years experience, Fort Dearborn Life is among the country's leading providers of employee benefits. Fort Dearborn Life markets group life, short- and long-term disability, dental and individual annuity programs. Fort Dearborn Life has \$2.1 billion in assets and \$151 billion of life insurance in force. Fort Dearborn Life is rated A+ (Superior) by A.M. Best Company, affirmed Aug. 10, 2006¹, and is rated A+ (Strong) by Standard and Poor's for financial strength in its most recent report. Fort Dearborn is a subsidiary of Health Care Service Corporation (HCSC), a Mutual Legal Reserve Company.

¹A.M. Best Company rates the overall financial condition of a company using a scale of A++ (Superior) to F (In Liquidation).



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Insurance Company

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