



FORT DEARBORN LIFE  
Insurance Company®

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Home Office: 300 East Randolph Street • Chicago, Illinois 60601 • (800) 348-4512 • Fax Number (312) 240-0143  
Administrative Offices: Downers Grove, Illinois • Cleveland, Ohio • Dallas, Texas • Tulsa, Oklahoma

**FOR IMMEDIATE RELEASE**

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**Fort Dearborn Life Insurance Company® Welcomes Brian Ferris  
as National Annuity Sales Director**

(CHICAGO) – April 27, 2007 – Fort Dearborn Life Insurance Company is pleased to announce the appointment of Brian Ferris to National Annuity Sales Director.

“With his wealth of experience in the financial services industry, Brian will be a tremendous asset to our organization and an instrumental driver of our growth,” said Ken DiFrancesca, vice president, retirement and individual products.

In his new role, Ferris will be responsible for business development, relationship management and oversight of wholesaling. He will cover the territory east of the Mississippi River.

“I’m excited to be working with Fort Dearborn Life. I recognized an opportunity to grow the business, and I was impressed with the company’s financial strength and service commitment to agents,” Ferris said.

Ferris has more than 10 years of experience in financial services and sales positions. He most recently served as national sales manager at American National Insurance Company. Previously, he was regional vice president at MetLife Investors.

He received a bachelor of science degree in economics from the University of Pittsburgh.

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With more than 35 years experience, Fort Dearborn Life is among the country's leading providers of employee benefits. Fort Dearborn Life markets group life, short- and long-term disability, dental and individual annuity programs. Fort Dearborn Life has \$2.1 billion in assets and \$151 billion of life insurance in force. Fort Dearborn Life is rated A+ (Superior) by A.M. Best Company, affirmed Aug. 10, 2006<sup>1</sup>, and is rated A+ (Strong) by Standard and Poor's for financial strength in its most recent report. Fort Dearborn Life is a subsidiary of Health Care Service Corporation (HCSC), a Mutual Legal Reserve Company.

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<sup>1</sup> A.M. Best Company rates the overall financial condition of a company using a scale of A++ (Superior) to F (In Liquidation).